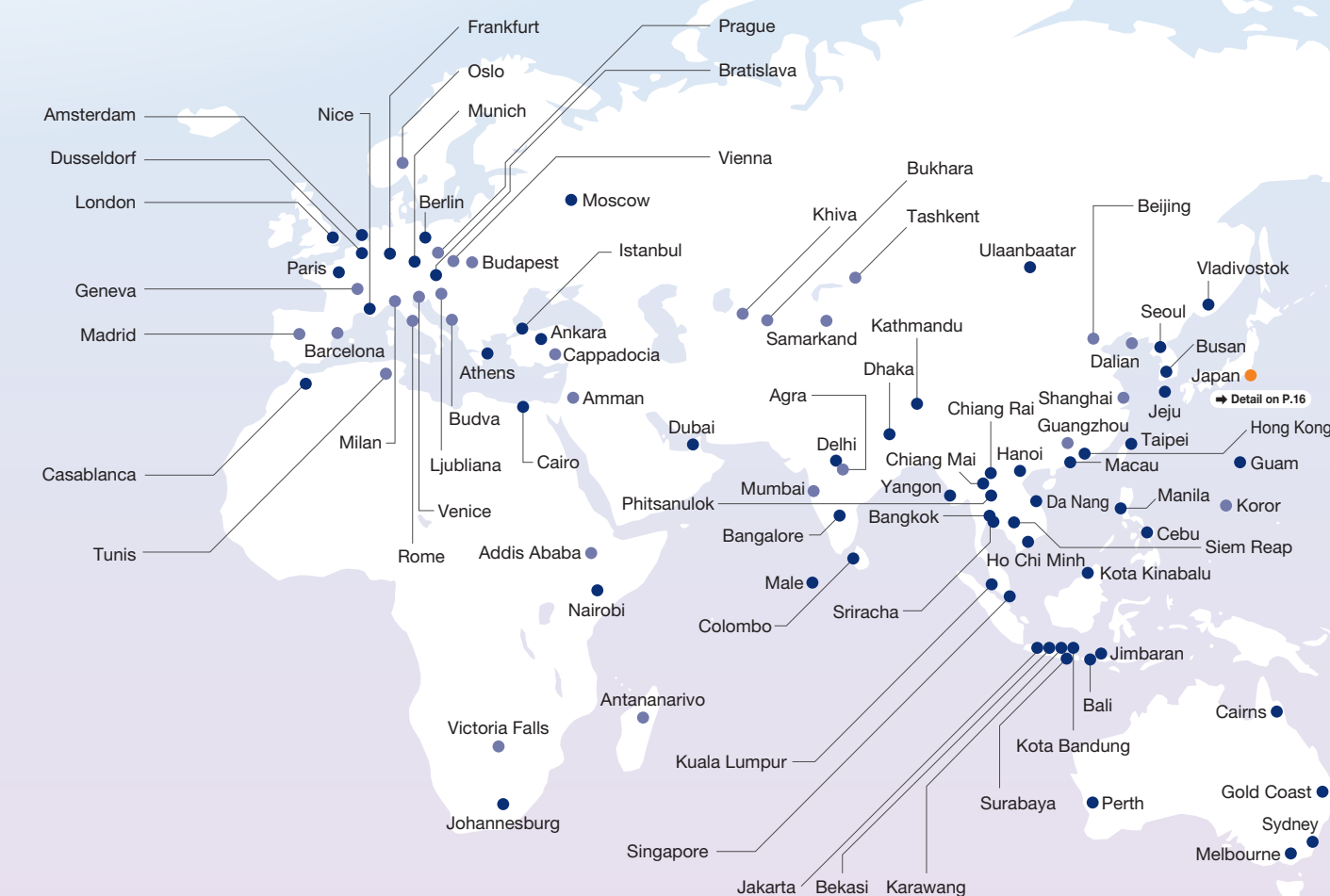
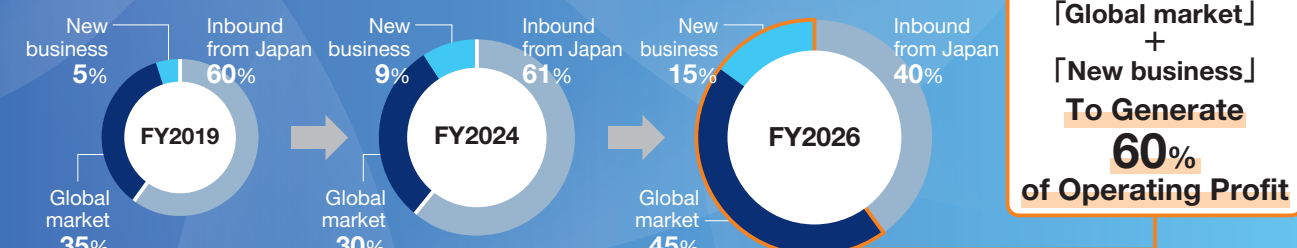


Core Areas New Fields

Changes in profit structure in overseas businesses



Overseas human resource training business and staffing business to Japan

We have started a human resource training business in countries with large labor populations, such as Indonesia. We work with local organizations with a track record of sending students on internships, study abroad, technical internship training and specified skilled worker programs, and provide specialized skills in Japanese language education and the tourism industry. By supporting students to find employment in Japan after graduation, we aim to address social issues of Japan's declining labor force while also serving as a bridge between Japanese companies and talented Indonesian human resources.



Results/Targets in Indonesia

FY2024 **10** students FY2025 **50** students

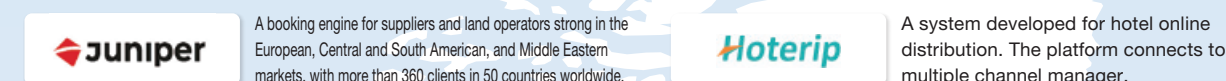
Collaboration with Partners Specializing in Local Markets

Collaboration with strong partners in the local market drives our businesses overseas. In the future, we will continue to promote partnerships, and work to bolster our global network.



Expansion of Sales Channels

By promoting API connections with overseas platforms, we will expand our sales channels in the global market.



Tourism Management Implementation of New Destinations

We will create new travel destinations, take measures against overtourism (dispersing tourists), and generate local employment opportunities (coexistence with the local community).

**Satisfaction Improvement
from Customer's Perspective**

Local Exchange & Community Revitalization

Expanding into South America

HIS Bolivia subsidiary, which was established in July 2024, will not only handle travel reservations and arrangements, but will also expand its business into the field of service provider offering travel services itself in the future. As a DMC (local service provider) that targets the global market, it will deliver the diverse charms of Bolivia to travelers around the world. ➡ [Details on P.20](#)

